

MEETING POINT TO SUCCESS CONNECTING COMPANIES

„Ever since its founding in May 1948, the Export-Club Bayern has been a resourceful and constructive companion to the Bavarian economy and Bavarian politics. It is a well-respected platform for politico-economic discussions in the Federal Republic of Germany.“

Dr. Otto Wiesheu at the 50th anniversary of the Export-Club Bayern, 1998

EVENT FORMATS

ecb Classic

Lecture evenings, e.g. BMW, Brainlab, Lufthansa, Microsoft, Siemens etc.

ecb Talk

Panel discussions, e.g. Bavaria as a brand, Fintech, Bavarian Entrepreneurship etc.

ecb Talking To ...

Talks in an exclusive dialogue atmosphere, e.g. with Jutta Speidel, Prof. Dr. h.c. Horst Teltschik, Michael Zechbauer etc.

ecb Business Breakfast

Company members as hosts, e.g. Taylor Wessing, SOFFAL, PMCI in the ministry for the economy etc.

ecb Business Dinner

Cooperation with consulates or partner clubs, e.g. Japan, China, Netherlands, Brazil etc.

ecb On Tour

Company tours, e.g. Andechser Molkerei, BW-Bank, Klöpfel, LSG Sky Chefs, MAWA Hangers, Nymphenburg Porzellan, Port of Rotterdam etc.

ecb After Work

Networking on the last Thursday of every month

ecb Traditional Fish Dinner

On Ash Wednesday with the patron of the Export-Club, Bavaria's minister for the economy

ecb Entrepreneurs' Trip

Annually, e.g. to Dubai, Malta, Moscow, Paris, Rotterdam, South Africa etc.

OPERATING AT FULL CAPACITY MANAGEMENT BOARD

Managing Director

Kathrin Succow

President

Dr. Michael Kerkloh, Flughafen München GmbH,
Chairman of the Board of Management

Vice Presidents

Oliver Grohmann-Velchev, ProEigentum GmbH,
Managing Director, attorney at law

Stefan Hattenkofer, Stadtparkasse München,
Member of the Board of Directors

Katja Häußner, Scratch Advanced Advertising GmbH,
Managing Director

Hans-Joachim Heusler, attorney at law,
International Business Relations

Stefan Rummel, Messe München GmbH,
Managing Director

Advisory board and honorary members

Hubert Aiwanger, Bavarian State Minister for the
economy, regional development and energy and
Deputy First Minister, patron

S.K.H. Herzog Franz von Bayern,
honorary member

Dr. Ing. E.h. Eberhard von Kuenheim,
honorary member

Dipl.-Ing. Senator h.c. Bernd-Joachim Pantze,
Messe München GmbH, honorary member

Dr. Wilhelm Winterstein

Manfred Wutzlhofer


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Export-Club Bayern THE NETWORK FOR SUCCESS IN BUSINESS



The club is based in the Haus der Bayerischen Wirtschaft, Munich


export-club bayern
der wirtschaftsclub

DEDICATED TO TRADITION FOCUS ON THE FUTURE

In May 1948, Dr. Lothar Rohde, Rohde & Schwarz, along with shareholders, owners and managers of major companies, founded the Export-Club Bayern. The founders' objective was to crank up the Bavarian economy again after the devastations of the Second World War. Under the auspice of the Bavarian Minister of Economic Affairs contacts have been made with foreign countries which not only promoted the international business of Bavarian companies but in many cases made such business possible in the first place. The Export-Club Bayern did a pioneering work here.

With more than 450 members, today the Export-Club Bayern is one of the leading business organizations in Germany. Bavarian and German, as well as foreign companies, institutions and individuals benefit from the expansive network, whether for knowledge building, exchange of ideas or, in particular, for creating initial business contacts.

As a valuable part of this network, it is you, dear members and future members, to be the focal point of the Export-Club Bayern. We are looking forward to many common years full of interesting events. It is always a great pleasure for us to welcome new prospects and guests into the fold of our club.

Dr. Michael Kerkloh, President Export-Club Bayern



SUCCESS FOR BAVARIA THE CLUB FOR DOERS

EXPORT

exchange on national and international levels

CLUB

expansive network made up of important economy personages, company owners, executive managers and company's founders

BAYERN

actively shaping the economy of Bavaria with a future-oriented approach

WHY BECOME A MEMBER?

- ♦ Active club life, diverse events, guided company tours, study travels
- ♦ Exchange of experiences, relationship management
- ♦ Development of contacts to decision makers in commerce, politics, ministries and society
- ♦ Platform for business initiation and development
- ♦ Exposure to international companies and associations



SUPPORT EACH OTHER EFFECTIVE TEAMWORK

SPONSORING – YOUR ADDED VALUE AS A MEMBER COMPANY

ecb On Tour

Present your corporation in a guided company tour and grant insight into your production processes. Place your demand in the active club network.

ecb Business Breakfast

Introduce your company during a breakfast meeting and thereby selectively generate new clients.

Use of the ecb mailing list

Make use of our internal club mailing list for forwarding event information and thus expand your own network.

Individual Sponsoring and Promotion Options

Feel free to contact us.

OUR PARTNER CLUBS

As a member you have access to the following national and international clubs:

Chinaforum Bayern e. V.	International Associate Clubs
Club International e. V.	International Club Berlin e. V.
Der Club zu Bremen e. V.	Kaufmanns-Casino München e. V.
Der Kieler Kaufmann e. V.	Lide Business Leadership Group Deutschland
Der Übersee-Club e. V. Hamburg	Nah- und Mittelost Verein e. V.
Deutsch-französischer Wirtschaftsclub in Bayern e. V.	Peutinger-Collegium e. V.
Deutsch-Niederländisches Geschäftsforum e. V.	Presseclub München e. V.
EWiF Europäisches Wirtschaftsforum e. V.	VBKI Verein Berliner Kaufleute und Industrieller e. V.
Export-Club Bucuresti Brasov Bavaria	Verein Schloss Schönfeld e. V.
Frankfurter Gesellschaft für Handel, Industrie und Wissenschaft e. V.	WEMID Werteorientierter Mittelstand Deutschland e. V.
Industrie- und Handelsclub Ostwestfalen-Lippe e. V.	Westfälischer Industrieklub Dortmund e. V.
Industrie-Club e. V. Düsseldorf	Wirtschaftsbeirat der Union e. V.
Industrieclub Potsdam e. V.	Wirtschafts-Club Leipzig e. V.
Industrieclub Sachsen e. V.	Wirtschaftsclub Mecklenburg-Schwerin e. V.
Industrieclub Thüringen e. V.	Wirtschaftsclub Saar-Pfalz-Moselle e. V.